

# RWANDA AND ITALY B2B EXCHANGES TO ENHANCE GREEN GROWTH IN BOTH COUNTRIES

THURSDAY, 15 OCTOBER 2020

10:00-12:00

|   |  |
|---|--|
| Name of the company   | OffgridSun Srl   |
| Sector of activity  | Off-grid solar energy  |
| Country of operation  | Italy  |
| Stage of business   | 3-5 yrs  |
| Describe your project proposal  | Looking for Rwandan companies to partner with for the distribution of solar home systems. OffgridSun acts as the technology supplier and the Rwandan counterpart would be responsible for selling the solar home system throughout Rwanda. |
| Revenue in 2019   | Up to 1 Mln US Dollars   |
| Number of employees   | 1-10   |
| Looking for...  | Partnership<br>Collaboration<br>Investor   |
| If you are looking for investment, how much it should amount?   | 100-500 K US Dollars   |
| Please explain the environmental/social impact of the project (emissions reduction, job creation, gender equality...) | Distribution of solar home systems results in energy access, job creation through sales agents, health benefits by avoiding kerosene lamps, connectivity through charging phones, education benefits through studying at night.            |



In collaboration with



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|--|------------------------------------|
| Contact details / Focal point                      | b.magura@offgridsun.com            |
| <b>PRIVATE MEETING REQUEST</b>                     |                                    |
| Project design of an eco-lodge in Rwanda           |                                    |
| Plastic ban: challenge and opportunities in Rwanda |                                    |
| Food processing                                    |                                    |
| Add initiative                                     | Distribution of solar home systems |



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